



## **Sales Agronomist**

*Southwestern Minnesota, USA*

*Southeastern Minnesota, Western Wisconsin, or Northern Iowa, USA*

*South Dakota (Aberdeen area), USA*

## **About Calyxt**

Calyxt, Inc. is a consumer-centric, food- and agriculture-focused company. Calyxt is pioneering a paradigm shift to deliver healthier food ingredients, such as healthier oils and high fiber wheat, for consumers and crop traits that benefit the environment and reduce pesticide applications, such as disease tolerance, for farmers. Calyxt develops non-transgenic crops leveraging processes that occur in nature by combining its leading gene-editing technology and technical expertise with its innovative commercial strategy. Calyxt is located in Minneapolis-St. Paul, MN, and is listed on the Nasdaq market (ticker: CLXT).

For further information please visit our website: [www.calyxt.com](http://www.calyxt.com)

Calyxt™ and the corporate logo are trademarks owned by Calyxt, Inc.

TALEN® is a registered trademark owned by the Collectis Group.

## **Job Summary**

Calyxt is seeking a highly motivated and result-oriented individual to join our organization to provide technical support to sales team and enhance the producer experience. The successful candidate will have an opportunity to work in a highly entrepreneurial environment with a mission of providing producers a positive experience while growing Calyxt high oleic soybeans.

## **Job Duties and Responsibilities**

The successful candidate will be responsible for the following duties and responsibilities:

- Responsible for ensuring producers have a great experience with Calyxt high oleic soybeans and meet retention/repeat targets for producers
- Work with producers to determine optimal placement of Calyxt high oleic soybeans in their portfolio
- Understand and help producers with regional weed management issues. Scout fields to determine producers' agronomic needs based on soil composition and planting history
- Meet with producers throughout the year to monitor agronomic performance and coach best practices
- Educate producers on Calyxt's stewardship guidelines for identity preservation and ensure compliance

- Support producer acquisition team in developing and implementing an early adopter program
- Provide technical advice to support the sales team
- Work with universities and other third parties to conduct product evaluations
- Actively promote the Calyxt brand image by assisting with the planning and execution of field days, town halls and trade shows

### **Education/Experience Requirements**

- Bachelor of Science Degree in Agronomy
- More than 5 years' experience as agronomist or similar roles
- Certified Crop Advisor (CCA) certification is desirable
- Experience in grower facing roles, including development of producer relationships by understanding challenges and identifying solutions
- Possess good understanding of weed pressures that conventional soybeans are subjected to, as well as methods to mitigate or remove these pressures
- Proactive and process driven to complete projects on time and achieve targets
- Effective verbal and written communication skills

### **Physical Demands**

- May be required to lift and carry items weighing to 50 lbs.
- Duties may include occasionally climbing ladders, working in enclosed areas or at heights up to 100 ft wearing personal protective equipment
- Must be able to work outdoors in hot and cold temperatures

**Contact:** Please send resume and cover letter to [CLX\\_SAR\\_2018-10@calyxt.com](mailto:CLX_SAR_2018-10@calyxt.com)

Calyxt™ and the corporate logo are trademarks owned by Calyxt, Inc.