



Senior Agronomist

Southwestern Minnesota, USA

Southeastern Minnesota, Western Wisconsin, or Northern Iowa, USA

South Dakota (Aberdeen area), USA

About Calyxt

Calyxt, Inc. is a consumer-centric, food- and agriculture-focused company. Calyxt is pioneering a paradigm shift to deliver healthier food ingredients, such as healthier oils and high fiber wheat, for consumers and crop traits that benefit the environment and reduce pesticide applications, such as disease tolerance, for farmers. Calyxt develops non-transgenic crops leveraging processes that occur in nature by combining its leading gene-editing technology and technical expertise with its innovative commercial strategy. Calyxt is located in Minneapolis-St. Paul, MN, and is listed on the Nasdaq market (ticker: CLXT).

For further information please visit our website: www.calyxt.com

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Job Summary

Calyxt is seeking a highly motivated and result-oriented individual to join our organization to enhance the producer experience with our IP products including Calyxt High Oleic Soybeans, our 1st product to market. The successful candidate will have an opportunity to help build a high-quality producer network, provide best in class producer experience through expert agronomic advice, and play a key role in launching new products using Calyxt proprietary technologies to market.

Job Duties and Responsibilities

The successful candidate will be responsible for the following:

- Responsible for ensuring positive producers experience with Calyxt high oleic soybeans and meet retention/repeat targets for producers
- Developing and educating producers on comprehensive management programs to provide a cost-effective method of enhancing yields and improving producer experience
- Directly support large acreage producers by understanding challenges and providing tailored solutions
- Developing an agronomic support network by providing technical support and building relations with important third-party companies
- Meet with producers throughout the year to monitor agronomic performance and coach best management practices
- Educate producers on Calyxt's stewardship guidelines for identity preservation and ensure compliance

- Support producer acquisition team to acquire high quality producers in targeted regions
- Work closely with the breeding and trialing team to support development of new varieties.
- Work with universities and other third parties to conduct product evaluations
- Actively promote the Calyxt brand image by assisting with the planning and execution of field days, town halls and trade shows
- Developing and overseeing early adopter incentive programs
- Creating tools to communicate the value of Calyxt products to producers, enabling the sales team
- Developing a placement plan for producers to enable a positive producer experience

Education/Experience Requirements

- Bachelor's degree, or greater, in an Ag/Life Sciences or related discipline
- More than 5 years' experience in agronomist or similar roles
- Certified Crop Adviser (CCA) certification is a requirement
- Experience in producer facing roles, including development of producer relationships by understanding challenges and identifying solutions
- Possess an agronomic skill set that includes production practices and best management practice
- Possess good understanding of weed pressures that conventional soybeans are subjected to, as well as methods to mitigate or remove these pressures
- Proactive and process driven to complete projects on time and achieve targets
- Effective verbal and written communication skills

Physical Demands

- May be required to lift and carry items weighing to 50 lbs.
- Duties may include occasionally climbing ladders, working in enclosed areas or at heights up to 100 ft wearing personal protective equipment
- Must be able to work outdoors in hot and cold temperatures

Contact: Please send resume and cover letter to CLX_SAG_2018-10@calyxt.com

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